



BEAR necessities

the official newsletter of the
MADE IN ALASKA program

January 2001

January 2001

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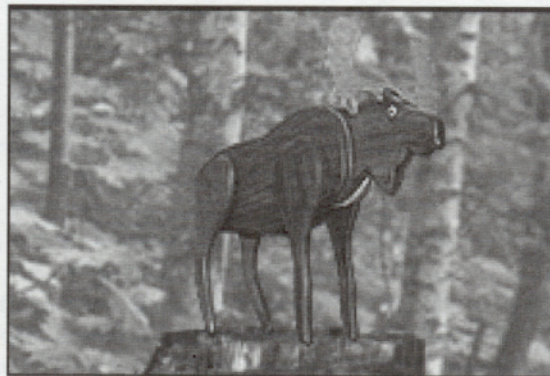
• Made In Alaska Manufacturer of The Year Award winners:

- 2000 -- Fenton Woods
- 1999 -- Alaska Mint
- 1998 -- Cameron Birch Syrups & Confections
- 1997 -- Alaska Canine Cookies
- 1996 -- Sunrise Bakery
- 1995 -- Great Alaskan Bowl Company
- 1994 -- Alaska Wild Berry Products
- 1993 -- Marian Boat Works
- 1992 -- Alaskan Brewing Company
- 1991 -- Tesoro Alaskan Petroleum

Manufacturer of The Year -- Fenton Woods

Commissioner Deborah Sedwick of the Alaska Department of Community and Economic Development announced the selection of the Made In Alaska Manufacturer of the Year for 2000, Fenton Woods of Wasilla, manufacturer of the Original Poop Moose. Fenton Woods is owned by Darryl Fenton and has been in business since 1994. The company has held Made In Alaska permit #1649 since May 1995. Since introduction of the Poop Moose the company has enjoyed growth of 25%-50% per year. About half of their sales are shipped out of state.

The Original Poop Moose with it's patented mechanism, is an exquisitely crafted wooden moose that dispenses M&M sized candies. Just lift the head and hold out your hand for a surprise that pops out under the critter's tail. Other pooping critters such as the Grunting' Gator, The Polar Pooper, The Texas Tooter and more round out the family of fun emanating from the Fenton workshop in Wasilla. All materials are purchased in Alaska.



POOP MOOSE GAINS MORE FAME

Fenton woods and their marketing partners, Terry Martin of Kindred Concepts, together employ 9 people, full and part time. Business is expected to increase significantly resulting in their having to expand office and shop space.

Their unique product is sold at the Downtown Saturday Market, Northway Mall Wednesday Market, several quality gift shops, through mail order and on the internet at <http://www.poopmose.com>. They retail in a price range of \$64.95 to \$149.95 depending on size and wood type.



Darryl Fenton owner of
Fenton Woods

On November 3, 2000 on Channel 13, Darryl Fenton appeared on the game show To Tell The Truth. The airing of this show resulted in an influx of business. Other media jumped on the bandwagon. By the time the year ended The Original Poop Moose had been featured in newspapers including the *Chicago Tribune* and *Detroit Press*, and on shows like Jay Leno's *Tonite Show*, CNN's *e-Tours* and several national radio morning shows. "Six years of hard work has finally paid off, big time," says Marketing Director Terry Martin of Wasilla. "But it is our Alaskan customers, friends really, that we appreciate the most. Their loyalty and patronage we will always be grateful for."

The permit holders and staff of the Made In Alaska program join in congratulating Fenton Woods on their innovations, efforts and hard work that has led to their success and being named the Made In Alaska Manufacturer of the year 2000.

FYI

THINK SUMMER !

Applications are available for vendor booths at the 4th of July Celebration in Seward. The event is held July 4th and booths are \$125 each. Over 30,000 people visit Seward on the 4th of July, to watch the Mt. Marathon Race and celebrate the holiday. For an application please contact Marti at the Seward Chamber of Commerce, 907-224-8051 or E-mail: chamber@seward.net

HOW TO SELL TO TED STEVENS AIRPORT GIFT SHOPS?

A question was asked at our Soldotna workshop as to how permit holders can sell to the Ted Stevens International Airport (Anchorage) gift shops. A little research and a call to Bob Walker, Alaska General Manager for WH Smith Co., revealed that their buyer, Misty Birch, would be in town from Atlanta, attending the Wholesale Gift Show on February 3rd and 4th at the Egan Center. You may call her for an appointment at 1-800-795-0705 extension 424. Also, you may contact Bob Walker, Alaska General Manager for GH Smith at (907) 243-5235 or via mail to their offices located at 5000 West International Airport Road, Anchorage, AK 99502. As a last resort you may contact Paul Kosto, Leasing Agent for the airport, at (907) 266-2780.

MADE IN ALASKA TENT AT THE ANCHORAGE MARKETS!

During the 2001 Saturday & Wednesday Market Season, there will be a 30' X 15' booth area available exclusively for MIA permit holders to sell their product. The rental fee will be \$65 per day and includes the tent and a table, assembled and ready-to-go. Tent will be marked with a large Made In Alaska Banner. Saturday Market will operate 18 Saturdays this year from May 19th to September 15th, 10AM to 6PM in the parking lot at 3rd Avenue and E Street. Northway Mall Wednesday Market will operate 13 Wednesdays for June 6th to August 29th, 11AM to 5PM in the parking lot at Northway Mall. Call (907) 272-5634 for more information.

NEAT BOOK ON MARKETING

The Silver Hand program recently published a very comprehensive marketing manual. Most of the information is applicable to our permit holders. Manuals sell for \$10 + \$2 S&H. If you would like to obtain a copy of the Alaska Native Art Marketing catalog, please contact L. Saunders McNeill, Native Arts Program Director, Alaska State Council on the Arts. She can be reached by mail: 411 West 4th Avenue, Suite 1E, Anchorage, AK 99501-2343

FUR RONDY CRAFT COMPETITION

The 2001 Fur Rondy Craft Competition Guidelines are now available at local craft and hobby stores, and at Rondy Headquarters, 400 D Street, Suite 200, Anchorage 99501. The deadline for submitting entries is February 12 from 10AM to 8PM at the Egan Center in Anchorage. Fur Rondy will be held February 9 – 18 and the Craft and Exhibit Show will be held February 14 – 19 at the Egan Center. Call Kimberly Chase at 274-1172 for more information.

OBTAINING AN UCC BAR CODE NUMBER

Prices just went up January 1st to join the Uniform Code Council (UCC). This is the group that enables you to place product bar codes for scanners on your products. It now cost a one-time fee of \$750 per company (under \$2Million in sales) to join. For more information contact: UCC Customer Service – (937) 435-3870 between the hours of 8 :00 a.m. and 6:00 p.m. EST. Or visit their web site at www.uc-council.org, or email info@uc-council.org. You may also write Uniform Code Council, Inc. 7887 Washington Village Drive, Suite 300, Dayton, OH 45459

NEED AN ISBN NUMBER?

The ISBN (International Standard Book Number) system was established in 1968 as a standard identification system for books and other monographic publications. Today all books databases use the ISBDN to track books, and almost every item found in a bookstore has one. If you want to make any sales to bookstores, you NEED to have an ISBN. If you want people to be able to find your book in the Books in Print directory, you need an ISBN. If you are publishing a book, odds are that not having one will do nothing but hurt your sales. ISBN numbers are sold in blocks of 10. You should expect to pay about \$205.00 for your first ten numbers. For more information contact R.R. Bowker Company, 121 Chanlon Road, New Province, NJ 07974, Phone (908) 665-6770; fax (908) 665-2895 or visit their web-site at www.absolute-sway.com.

BUSINESS LICENSES NOW ON LINE

You can now purchase, renew or update & reprint Alaska business licenses online with a credit card at <http://www.dced.state.ak.us/occ/buslic.htm>. These licenses are for a two-year period; cost \$50 for the two-year period and all expire on December 31st. Licenses can also be purchased in person or by mail from DCED offices at 333 Willoughby Avenue, 9th floor in Juneau (465-2534); Frontier Building, 3601 C Street, Room 722 in Anchorage (269-8160); State Office Building, 675 Seventh Avenue, A-2 in Fairbanks (451-2852). Call for other locations, information and hours.

All Made In Alaska permit holders are required by Alaska law to have a current Alaska business license.

"Products as unique as our State"

Return Your Surveys? Made In Alaska recently sent all permit holders invitations to the January workshops and two surveys; one questioning the need for woven MIA cloth labels and the other questioning the feasibility of a Made In Alaska catalogue. It is most important that we receive your feedback regarding these items. Please make sure the surveys are returned to the Made In Alaska office.

COMING ATTRACTIONS

NEW WEB SITE ON LINE

<http://www.madeinalaska.org>

By the time you receive this issue of *Bear Necessities* the new Made In Alaska web site, <http://www.madeinalaska.org> should include all permit holders names, address, e-mail link, web-site link and a description of your product. There is even room for a photo of your product or your company's logo in color. To add your photo or logo we will need them in digital format .jpeg or .jpg via email to billwebb@alaskalife.net or on a floppy or Zip disk or a very clear photo or slide that we can scan. Make sure that your name and permit number are attached to the disk, photo or slide. If you want them returned include a self-addressed envelope of appropriate size.

We are aware that there will be errors in the web site information and many will have a need to change their information. Simply let us know in writing...by letter, fax or e-mail...what you want changed and we will effectuate the change as soon as possible. Make sure you include your permit number and phone number in all correspondence.

PRODUCTS DISPLAYED IN DCED OFFICES

Several permit holders responded to our article in October issue of *Bear Necessities* to display their product in Senator Ted Stevens' Washington DC office, the Alaska Department of Community and Economic Development Commissioner's Offices in Juneau and Anchorage...but there is room for more! Contact Patricia Newman at 907-269-8110 or by fax at 269-8125, DCED, 550 West 7th Avenue, Suite 1770 in Anchorage.

OOMINGMAK GETS GRANT TO EXPAND OPPORTUNITIES IN VILLAGES

MIA Permit Holder #2117 since April 1994, "Oomingmak" Musk Ox Producers' Co-Operative, has received a grant of \$10,000.00 from the "Catholic Campaigns for Human Development" (CCHD) to assist with plans to expand the knitting co-operative to new Native Villages. The Co-Op plans to use the grant from the CCHD in an effort to find and train at least 25 more members/knitters in a minimum of three villages.

A new line "Tundra and Snow" is being developed for these new villages and members. The new line will be knitted with a yarn that is 80% Qiviut and 20% Silk in both the natural color and bleached near white color. Current members have been involved in designing the patterns knitted with these two contrasting colors, and as the new villages and members join, they will be part of continuing to develop these exciting new products.

"Oomingmak" Musk Ox Producers' Co-Op has existed since 1969, and started with 25 women in the village of Mekoryuk on Nunivak Island. It has grown to approximately 200 members in over 10 Alaskan villages. The Co-Op purchases the under wool of the musk ox from the Musk Ox Farm in Palmer and other sources, and has it made into yarn. This yarn is then distributed to Co-Op members who knit hats, scarves, headbands and the Nachaq (smoke ring), which has been the most popular item for over 30 years. The member/knitters are paid immediately for their work, and the items they knit are marketed at the Co-Op Headquarters on H Street in downtown Anchorage. At the end of the year the profits are shared by members, in accordance with the amount they have knitted.

The knitting fits in with the lives of the members, who can knit when they have time and around other duties. Knitting gives a sense of pride, knowing they have made an item that will be enjoyed by the Co-Op's customers from all over the world. It gives the members a source of income in the Bush areas of the state where employment is sparse, a supplemental income to the mostly subsistence lifestyles of these villages. The grant from "Catholic Campaign for Human Development" will help the Co-Op expand the opportunity to earn a supplemental income to new area and members.

DISPLAY CARDS AND POSTERS LEAD PROMOTIONAL EFFORTS IN 2001

Out of our recent workshops came the idea to increase awareness of the Made In Alaska Program and the meaning to residents and tourist of the label by use of printed materials. We are currently having printed three collateral pieces to aid in recognition by the public of Made In Alaska products. These items are a rack card to be distributed throughout the state in hotels and at visitor centers; a table tent/card for use on shelves that hold Made In Alaska products and posters for display in retail locations that stock Made In Alaska products. Look for these items soon in your local retail store. We will need help in making sure these items are properly placed in retail locations...volunteers are needed and welcome.

PERMIT RENEWALS MAILED

We have now mailed out all permit renewals through the end of February 2001 and reminders for all who have not yet renewed in 2000. Permit's must be current to allow use of the Made In Alaska label on your product, letterhead, business cards or in promotional materials. If you are not sure about your permits' status...call Diana at 907-272-5634 or E-mail: billwebb@alaskalife.net.

Renewed permit holders will receive an attractive certificate for framing and display in your home or business.



EVENTS of interest



MADE IN ALASKA
Post Office Box 102440
Anchorage, AK 99510-2440
272-5634 Fax 272-5635
billwebb@alaskalife.net

JANUARY 2001

- 1st: New Year's Day
- 3rd: Admission Day (Alaska becomes 49th state)
- 15th: Martin Luther King Jr. Day (observed)
- 19th- 21st: Polar Bear Jump Off Festival (Seward) 224-5230
- 24th: Mt. McKinley named (1897)
- 27th-Feb 4th : Willow Winter Carnival 495- 6633
- 19-20/26-27: Anchorage Folk Festival 566-2334
- 27th: Tustamena 200 Sled Dog Race (Kasilof) 260-3042

January 2001

S	M	T	W	T	F	S
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7	8	9	10	11	12	13
14	15	16	17	18	19	20
21	22	23	24	25	26	27
28	29	30	31			



February 2001

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FEBRUARY 2001

- 1 - 28: Festival of the North (Ketchikan) 225-2211
- 2 -4: Tent City Festival (Wrangell) 874-3901
- 3rd: Wholesale Alaskan Gift Show (Anchorage) 452-7469
- 3- 4: Gold Run (Fairbanks) 488-1357
- 9 - 11: Homer Winter Carnival 235-7740
- 9-18: Fur Rendezvous (Anchorage) 274-1177
- 10th: Snomads Sweetheart Treasure Hunt Ride (Homer) 235-7782
- 11th: Yukon Quest International Sled Dog Race (Fairbanks) 452-7954
- 12th: Lincoln's Birthday
- 14th: Valentines Day
- 16th-18th: Quest For Gold Sled Dog Race (Valdez) 822-5898
- 17th: Alaska Travel Industry Travel Auction "Travel Treasures"
- 17th-18th: North Pole Winter Carnival 488-2242
- 17th- 18th: Alaskan Local Snowboarding Championships (Valdez) 835-5056
- 18th: Tesoro Iron Dog 2000 Snowmachine Race (Wasilla) 563-4414
- 19th: Presidents Day
- 22nd- 25th: Snow Rhondy (Anchor Point) 235-2600
- 22nd: Washington's Birthday
- 23rd: Iditarod Days Festival (Wasilla) 376-1299
- 23rd -25th: Jr. North American Championship Sled Dog Race (Fairbanks) 488-3650
- 24th - 25th: KVAK Home Expo (Valdez Civic Center) 835-5825



MARCH 2001



- 1st -3rd: Festival of Native Arts (Fairbanks) 474-6889
- 3rd: Snomads Fun Run (Homer) 235-7782
- 2nd - 4th: Intl. Federation of Sled Dog Sports World Championships (Fairbanks) 488-1357
- 2nd- 4th: Valdez Ice Climbing Festival 835-5182
- 3 -4: Nenana Ice Classic Tripod Weekend (Nenana) 835-5446
- 4 - 11: Special Olympics World-Wide Winter Games (Anchorage)
- 3rd: 29th Iditarod Trail Sled Dog Race (Anchorage) 376-5155
- 4th: Iditarod Trail Sled Dog Race Restart (Wasilla) 376-5155
- 7 -18: World Ice Art Championships (Fairbanks) 451-8250
- 8th: International Women's Day
- 8 -10: KVAK Winterfest (Valdez) 835-5825
- 10: Mayors Cup Cross Country Snow machine Race (Valdez) 835-2373
- 9 -11: Limited North American Championship Sled Dog Race (Fairbanks) 488-1357
- 10th: 2001 Seward Nordic Ski Classic 224-5559
- 9-18: Fairbanks Winter Carnival 452-1105
- 16 -18: Open North American Championship Sled Dog Race (Fairbanks) 488-1357
- 17th: St. Patrick's Day
- 24th: Winter King Salmon Tournament (Homer) 235-7740
- 24th: Trapper Creek Cabin Fever Reliever (Trapper Creek) 733-8001
- 27th: 1964 Alaska Earthquake
- 28th: World Extreme Skiing Championship (Valdez)
- 29th: Seward's Day



March 2001						
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APRIL 2001

April 2001						
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29	30					

- 1st - 12th: King & Queen of the Hill Snowboard Competition (Valdez) 277-0205
- 2nd - 28th: 3rd Annual "Across the Kenai" Alaska Native Art Show 283-1991
- 5th - 7th: Northwest Arctic Games (Nome) 443-6624
- 13th: Good Friday
- 13th -15th: Tesoro Arctic Man Ski and Sno-Go Classic (Fairbanks) 456-2626
- 15th: Easter
- 16th: Alaska Folk Festival (Juneau) 463-3316
- 20th - 22nd: Peninsula Home Show 262-3151
- 22nd: Earth Day
- 26th: Skagway Film Festival
- 26th -28th: Native Youth Olympics (Anchorage) 265-5900
- 27th - 29th: Kenai Sport, Recreation & Trade Show 262-3151
- 28th: Annual Coal Miner's Ball (Sutton) 745-1006



Visit our web site:
www.madeinalaska.org

WELCOME NEW PERMIT HOLDERS

Glass Menagerie	Alaska BAT Company	Lotte International Trading, Inc	Alaska Soap Factory
Joyce Getchell	Joseph Susewind	Yon Taik Chung	Daniel Dodson
Nikiski, AK	Chugiak, AK	Anchorage, AK	Mathakatha, AK
(907) 776-5285	(907) 688-6220	(907) 274-3924/23	(907) 886-7000
Permit # 4742	Permit # 4748	Permit # 4753/4754/4770	Permit # 4762
Custom Stained Glass Items	Spruce/Birch Fish Clubs	Sliced Deer Horn/Reindeer Horn Tea/False Tinder Fungus	Handcrafted Alaskan Soap
Alaska Dreams N' Things	Alaska Ceramics	Jewelry Art Treasures	Billa
Shelly Loper	Delores Raynolds	Linda Murphy	Elizabeth Woollam
Chugiak, AK	Anchorage, AK	Skagway, AK	Anchorage, AK
(907) 688-6243	(907) 333-5074	(907) 983-3993	(907) 346-4029
Permit # 4743	Permit # 4749	Permit # 4755/4756/4757	Permit # 4763
Fleece/Sewn Items	Ceramics	Knives/Crafts/Lathe Turnings	Original Watercolors/Prints
Alaskan Images & Graphics	Emmonak Tribal Council	Prickly Rose Echoes	Alaska Creations
Diane Dusek	Jim Tilley	Rolinda Standridge	Gail Ackels
Big Lake, AK	Emmonak, AK	Willow, AK	Fairbanks, AK
(907) 892-7288	(907) 949-1720	(907) 495-7418	(907) 474-0971
Permit # 4744/4745	Permit # 4750	Permit # 4758	Permit # 4764
Wood craft/Sewn Items	Smoked Salmon	Hand carved wood crafts	Photo & Watercolor Note cards
J.N.J. Designs	Great Northern Enterprises	Eye of the Eagle Studio	Susitna Fudge Company
James Carroll	Greg Zoebisch	Marvin Niemeyer	Allison Dunn
Eagle River, AK	Anchorage, AK	Wasilla, AK	Anchorage, AK
(907) 696-8123	(907) 332-8011	(907) 357-3662	(907) 562-5105
Permit # 4746	Permit # 4751	Permit # 4760	Permit # 4765
Woodcrafts	Hand Made Beaver Hats	Fine Art-Watercolors	Homemade Fudge
Air Liquide America Corp	RHS Home Accents	Forget-Me-Not-Soaps	Salmon Creek Dips
	Donald Rogers	Karen Platt	R. Kampmann/Edie Edwards
Anchorage, AK	Palmer, AK	Gustavus, AK	Seward, AK
(907) 562-2080	(907) 746-1333	(907) 697-2877	(907) 224-7205
Permit # 4747	Permit # 4752	Permit # 4761	Permit # 4766
Industrial/Medical Gas/Dry Ice	Decorative shelves/coat racks	Soaps/Lotions/Balms	Dips/Soup Mixes

HELP! We are building a new mailing list to include as many of the state's retail establishments as possible so we can keep them informed of the Made In Alaska Program and expand opportunities for our permit holders. We ask that permit holders in areas other than Anchorage, Fairbanks and Juneau send us a list of retailers...including addresses and contact names...from their city or area. Also, we need updates on items for the calendar where permit holders may have an opportunity to sell product, i.e. craft fairs, markets, shows, commercial and industrial shows or other events. Help will be appreciated by all.

WELCOME ^{MORE} NEW PERMIT HOLDERS

Alaska Zuni-Bear Treasures

Karen Hessert

Chugiak, AK

(907) 688-5245

Permit # 4767

Zuni-Bear Earrings

Alaska Soap Company

Jeanne Mungle

Juneau, AK

(907) 789-1016

Permit # 4774

Handcrafted Soaps

Northern Varmints

Jacqueline Flora

Wasilla, AK

(907) 373-0681

Permit # 4778

Soft Sculpture Christmas
Ornaments

Sixty Two North Design

Katherine Pellerin

North Pole, AK

(907) 488-2832

Permit #4781

Limited Edition Jewelry

Heavy Metal

Gary Grata

Ester, AK

(907) 479-5847

Permit # 4768

Fused & Slumped Glass Art

Yard Art

Jeri Beall

Anchorage, AK

(907) 222-6013

Permit # 4775

Wood Lawn Ornaments

Designs By Susie

Susan Archer

Sutton, AK

(907) 746-1168

Permit # 4779

Note Cards with Pressed
Alaskan Flowers

Alaskan Art By Schimetzka

Rita Schimetzka

Kodiak, AK

(907) 481-2832

Permit #4782

Beadwork for Jewelry &
Decoration

The Enchanted Bath

Allyn Fitzgerald

Anchorage, AK

(907) 562-1436

Permit # 4771

Bath Salts/Sprays/Bombs

Sunlight Candles

Diane Sundgren

Fairbanks, AK

(907) 479-4670

Permit # 4776

Handmade Candles

Matlock Ltd.

Lee Singleton

Anchorage, AK

(907) 344-6849

Permit # 4780

Bulk & Bag Asphalt Patch

Piece by Piece

Mark Cochran

Eagle River, AK

(907) 696-0303

Permit #4783

Stained Glass Products

Northern Consulting Group

Robert Britch

Anchorage, AK

(907) 243-7716

Permit # 4772

Reports & Publications

Backwoods Weaver

Kathie White

Cantwell, AK

(907) 768-2231

Permit # 4777

Handmade Woven Items

MADE IN ALASKA PROGRAM



To obtain information regarding the
Made In Alaska Program contact:

Bill Webb, Program Manager/Agent

Diana Arthur, Program Administrator

Made In Alaska

825 West 8th Avenue, Suite 203 (Offices)

Post Office Box 102440 (Mailing)

Anchorage, Alaska 99510-2440

Phone (907) 272-5634 Fax (907) 272-5635

E-mail: billwebb@alaskalife.net



Poop Moose in the making
Darryl Fenton at work in plant

JAN 25 2001

JANUARY MADE IN ALASKA WORKSHOPS -- REGISTRATION FORM

Human Resources Office

Our Made In Alaska workshops have been lightly attended but most productive and rewarding to date. All attendees reported that the time and money was well spent and have requested we hold more workshops in the future. In November & December we held two in Anchorage, one in Homer and another in Soldotna/Kenai. This month, January, we will hold additional workshops in Ketchikan, Sitka, Juneau, Fairbanks, Mat-Su Valley and Anchorage. Following is the schedule and enrollment form:

Ketchikan – Monday, January 8, 2001 from 8:30 AM to 12:00 PM. Held at the Best Western Landing Hotel.

Sitka – Wednesday, January 10, 2001 from 9:30 AM to 12:00 PM. Held at the Westmark Shee Atika Hotel, 330 Seward Street in the Council Room.

Juneau – Friday, January 12, 2001 from 8:30 AM to 12:00 PM. Held at the Baranof Hotel, 127 N. Franklin Street in the Treadwell Room.

Mat-Su Valley – Wednesday, January 17,
Miners; Hotel in Palmer.

2001 Held at the Gold

- 8:30 AM to 12:00 PM (1st Session)
- 1:30 PM to 5:00 PM (2nd Session)

Note new date for Mat-Su workshop

Anchorage – Friday, January 19, 2001 from 8:30 AM to 12:00. Held in the Ballroom in the Marriott Downtown Hotel at 7th Avenue between H & I Streets.

Fairbanks – Tuesday, January 23, 2001 from 8:30 AM to 12:00 PM. Held at Westmark Fairbanks Hotel in East Gold Room, 813 Noble Street.

Reservations and prepaid fee of \$10 required. Should we exceed maximum capacity of room, additional sessions will be added in afternoon and/or next day. Remaining time while in area will be used visiting with media, permit holders and retailers. Suggestions and introductions by permit holders will be helpful and appreciated.

Business Name _____ Permit Number _____

Name (s) _____ Phone (907) _____ - _____

(2) _____ (3) _____

Address _____

City/State/Zip _____

Check # _____ for _____ attendees @ \$10 each = \$ _____ enclosed

Make Checks Payable to: State of Alaska (\$10 per attendee)
Return to: Made In Alaska, Post Office Box 102440, Anchorage, AK 99510-2440



MADE IN ALASKA
Post Office Box 102440
Anchorage, Alaska 99510-2440

2*4*****5-DIGIT 99811
SOA DEPT COMMUNITY & ECON DEV
PHIL BENNETT
PO BOX 110803
JUNEAU AK 99811-0803



Presorted Standard
US Postage
PAID
Permit #93
Anchorage, AK